



RFG

RFG Journey with SYSPRO

24 February 2021

Jannie Steyn

Jannie.Steyn@rfg.com



AGENDA

RFG - Background

RFG – A SYSPRO Customer

SYSPRO 8 - Business Benefits

SYSPRO 8 – The Future...

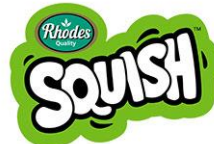
Account Management

MARKET LEADER IN CONVENIENCE MEAL SOLUTIONS

Rhodes Food Group (RFG) is an internationally recognised producer of convenience meal solutions for customers throughout South Africa, sub-Saharan Africa and in major global markets

Market-Leading Brand Portfolio

More Than a Century of Growth



RFG A SYSPRO CUSTOMER

RFG is a long standing customer of SYSPRO, from just after 2000

- Use SYSPRO “wall to wall”
- 230 SYSPRO licenses -> 450 concurrent users
- Current Setup
 - ✓ One instance of SYSPRO for RFG in South Africa
 - ✓ One instance of SYSPRO for RFG in Eswatini
- Future Setup
 - ✓ One instance of SYSPRO for RFG
- Use RDS for all users over a WAN
- 13 sites

SYSPRO is a key business partner and RFG have a direct relationship with SYSPRO

- Key Account Manager

Strong internal team to support and enhance usage of SYSPRO

- Self-sufficient
- Use Partners very selectively

SYSPRO 8 and BUSINESS BENEFITS

Upgrade - 18 April 2020 during Lockdown Level 5

- R1 2020
- Technical Upgrade
- Everything done remotely via Microsoft Teams
 - ✓ Training, Information sessions with key Business users
- Big success and in the end it was actually a “non event”
 - ✓ Proper planning, testing and multiple upgrades

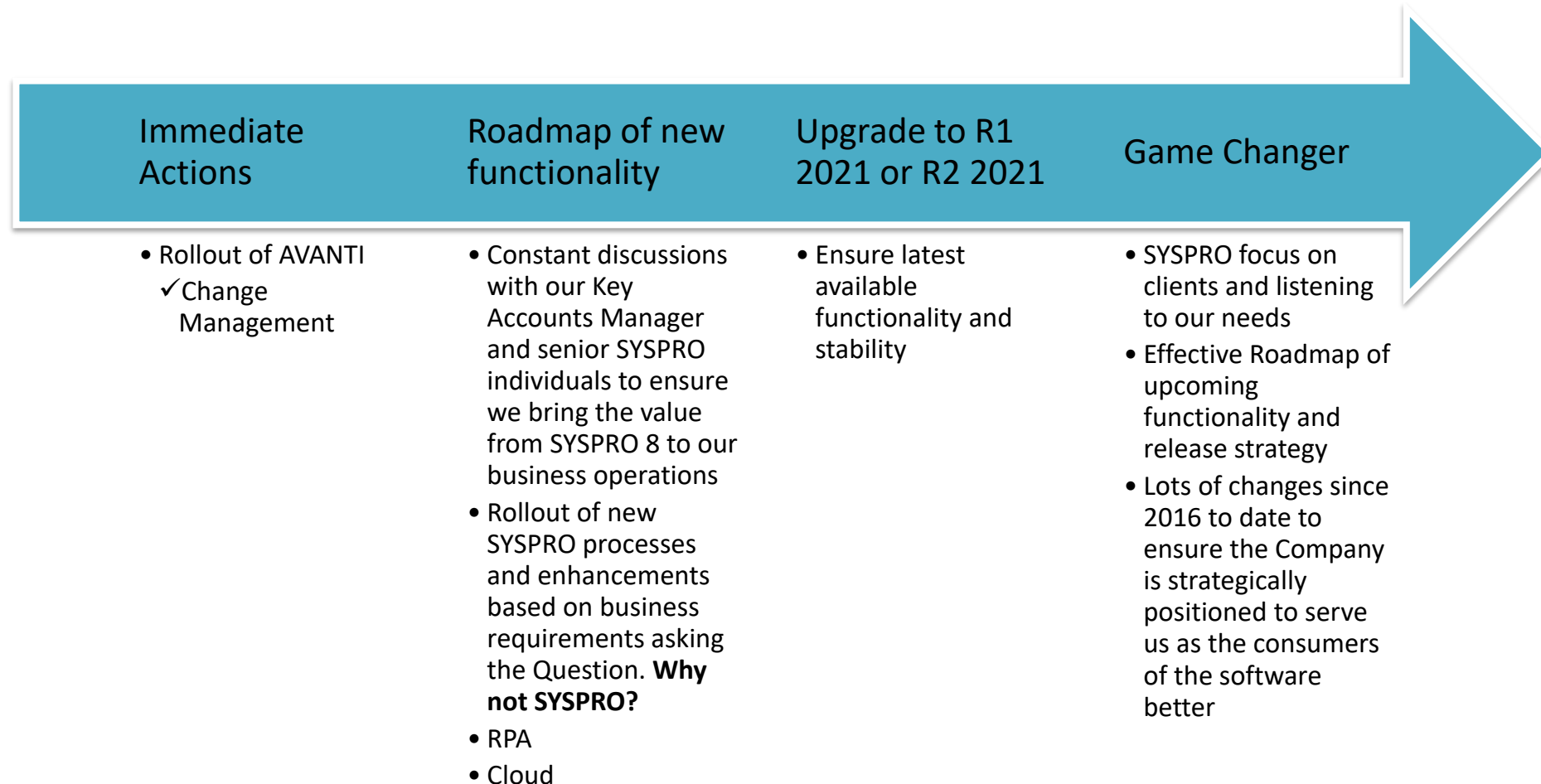
Business Benefits

- Significant time saving on day, month and year-end processes
 - ✓ From hours down to minutes
- Easy integration to other systems via business objects
- Better system performance, due to more efficient architecture and usage of Microsoft SQL's inherent optimisation features
- Significant improvement on stability from SYSPRO 7

Game Changer

- SYSPRO single sign-on

SYSPRO 8..THE FUTURE



KEY ACCOUNT MANAGEMENT

- FMCG Knowledge is Essential
- Strategically Positioned Between SYSPRO and RFG
- Open and Honest Communication Channel
- Drive Business Value through Software Adoption
- Launch of SUGA (SYSPRO User Group Africa)